

STANDARD AGREEMENT

STD 213IT (Rev 08/11)

STANDARD AGREEMENT

FOR IT GOODS/SERVICES ONLY

REGISTRATION NUMBER	
PURCHASING AUTHORITY NUMBER	AGREEMENT NUMBER
	5167010-113

- This Agreement is entered into between the State Agency and the Contractor named below:

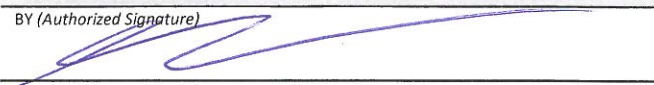
STATE AGENCY'S NAME	DEPARTMENT OF GENERAL SERVICES		
CONTRACTOR'S NAME	KIEFER CONSULTING, INC.		
- The term of this Agreement is: April 21, 2017 or upon State's approval signature, whichever is later through April 20, 2020
- The maximum amount of this Agreement is: \$0.00 (Zero dollars and no cents, with no guarantee of contract expenditure)
- The parties agree to comply with RFP 5167010 and the terms and conditions of the following attachments which are by this reference made a part of the Agreement.

Attachment 1 – Rate Sheet 1 Page

Attachment 2 – Form GSPD401IT, IT General Provisions, Effective 9/5/2014* 12 Pages

These documents (*) can be viewed at <http://www.dgs.ca.gov/pd/Resources/ModelLanguage.aspx>

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		<i>California Department of General Services Use Only</i>
CONTRACTOR'S NAME (if other than an individual, state whether a corporation, partnership, etc.)		
KIEFER CONSULTING, INC.		
BY (Authorized Signature)	DATE SIGNED(Do not type)	
	5/10/17	
PRINTED NAME AND TITLE OF PERSON SIGNING		
Gregory Kiefer, CEO		
ADDRESS		
13405 Folsom Blvd. Suite 501 Folsom, CA 95630		
STATE OF CALIFORNIA		
AGENCY NAME		
DEPARTMENT OF GENERAL SERVICES		
BY (Authorized Signature)	DATE SIGNED(Do not type)	
	5/12/2017	
PRINTED NAME AND TITLE OF PERSON SIGNING		
For Rhonda Smith, MAPS Section Chief, Procurement Division		
ADDRESS		
707 Third Street, 2 nd Floor, West Sacramento, CA 95605		
		<input type="checkbox"/> Exempt per:

The hourly rates specified are guaranteed for the entire MSA term as the maximum hourly rates to be charged to user agencies. Contractor may offer lower hourly rates when responding to a user agency's Request for Offer (RFO), but cannot offer higher hourly rates.

Tier 1

Senior Project Manager	Project Manager	Senior Technical Lead	Technical Lead	Business Solutions Analyst	Senior Programmer	Programmer	Technical Writer	Information Security Specialist	Senior Enterprise Architect	Enterprise Architect	Product Manager	Technical Architect
\$180	\$150	\$170	\$140	\$140	\$140	\$115	\$115	no bid	no bid	no bid	NA	NA

Interaction Designer/User Researcher/Usability Tester	Writer/Content Designer/Content Strategist	Visual Designer	Front End Web Developer	Back End Web Developer	DevOps Engineer	Security Engineer	Delivery Manager	Agile Coach	Business Analyst	Digital Performance Analyst	Informatics Data Analyst
NA	NA	NA	NA	\$140	NA	no bid	NA	NA	\$140	no bid	NA

Tier 2

Senior Project Manager	Project Manager	Senior Technical Lead	Technical Lead	Business Solutions Analyst	Senior Programmer	Programmer	Technical Writer	Information Security Specialist	Senior Enterprise Architect	Enterprise Architect	Product Manager	Technical Architect
\$180	\$150	\$170	\$140	\$140	\$140	\$115	\$50	no bid	no bid	no bid	\$70	\$180

Interaction Designer/User Researcher/Usability Tester	Writer/Content Designer/Content Strategist	Visual Designer	Front End Web Developer	Back End Web Developer	DevOps Engineer	Security Engineer	Delivery Manager	Agile Coach	Business Analyst	Digital Performance Analyst	Informatics Data Analyst
\$53	\$55	\$67	\$65	\$65	\$70	no bid	\$86	\$85	\$140	no bid	\$63